

# SYLVANIA CONFIDENTIAL NET PRICES

Effective May 1, 2012

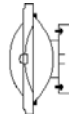
VENDOR ID. NO. DCI 046135 UPC 46135	ORDERING ABBREVIATION	STD CASE QTY	S T K	DIST STOCK COST	SUGG USER PRICE
OS Item No.					

VENDOR ID. NO. DCI 046135 UPC 46135	ORDERING ABBREVIATION	STD CASE QTY	S T K	DIST STOCK COST	SUGG USER PRICE
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AR111

## Aluminum Reflector

AR111



55101	35AR111/SSP4 6V.....	6	Ⓣ	C	•	•
55114	35AR111/FL25 12V.....	6	Ⓣ	C	•	•
55110	35AR111/SP8 12V.....	6	Ⓣ	C	•	•
55102	35AR111/SSP4 12V.....	6	Ⓣ	C	•	•
55103	50AR111/FL25 12V.....	6	Ⓣ	C	•	•
55104	50AR111/SP8 12V.....	6	Ⓣ	C	•	•
55105	50AR111/SSP4 12V.....	6	Ⓣ	C	•	•
55123	75AR111/FL25 12V.....	6	Ⓣ	C	•	•
55125	75AR111/SP8 12V.....	6	Ⓣ	C	•	•
55124	75AR111/WFL45 12V.....	6	Ⓣ	C	•	•
55127	100AR111/FL25 12V.....	6	Ⓣ	C	•	•
55129	100AR111/SP8 12V.....	6	Ⓣ	C	•	•
55128	100AR111/WFL45 12V.....	6	Ⓣ	C	•	•

## Display Optic

Airport/Airfield/Airplane Lamps



15399	4551 28V.....	12	C	20.34	37.43	
14988	4557 28V.....	6	C	53.30	98.08	
14936	4559 28V.....	6	C	46.23	85.06	
14994	5557 28V.....	6	C	61.35	112.88	
58704	6.6A/45T3/CL/64315.....	25	C	49.67	91.39	
59084	6.6A64323C30-15 4V.....	100	Ⓣ	C	63.18	116.25
58708	6.6A/200T4/64382C/HLX.....	100	C	64.27	118.26	
58707	6.6A/200T5/CL/64380.....	25	C	92.03	169.34	
56222	Q4559 28V.....	6	C	61.42	113.01	
56223	Q4559X 28V.....	6	C	53.63	98.68	
56229	Q4681 28V.....	12	C	87.20	160.45	

## Metal Halide

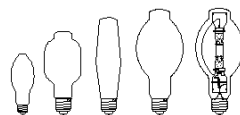
METALARC® (Standard)



64472	M175/C/U.....	6	B	64.03 +	106.29
64471	M175/U.....	6	A	54.63 +	80.91
64458	M250/C/U.....	6	B	71.81 +	119.21
64457	M250/U.....	6	A	61.79 +	91.51
64492	M400/C/U.....	6	B	72.84 +	120.92
64490	M400/U.....	6	A	58.60 +	86.79
64470	M1000/C/U.....	6	B	172.36 +	286.12
64468	M1000/U.....	6	A	141.62 +	209.73
64431	M1500/BU-HOR.....	6	B	183.49	304.59

## Metal Halide

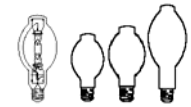
Compact METALARC®



Value Added Product					
64480	M175/C/U/MED.....	20	B	65.12	108.11
64479	M175/U/MED.....	20	A	55.56 +	82.28
64474	M250/U/ET18.....	10	B	72.48	120.31
64489	M400/C/U/BT28.....	6	B	99.77	165.61
64488	M400/U/BT28.....	6	A	82.98 +	122.90
64575	M400/U/ET18.....	10	B	77.04	127.89
64469	M1000/U/BT37.....	6	B	155.84 +	258.70

## Metal Halide

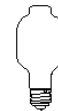
Super METALARC®



Value Added Product					
64440	MS175/C/HOR.....	6	C	93.17	171.44
64439	MS175/HOR.....	6	C	88.38	162.62
64496	MS250/3K/HOR.....	6	C	106.31	195.61
64449	MS250/C/HOR.....	6	C	102.79	189.14
64448	MS250/HOR.....	6	C	89.58	164.82
64452	MS400/C/BU-ONLY.....	6	B	86.64 +	143.83
64446	MS400/C/HOR.....	6	C	103.00	189.52
64450	MS400/BU-ONLY.....	6	B	79.04 +	131.21
64445	MS400/HOR.....	6	C	86.51 +	159.17
64460	MS1000/C/BU-ONLY.....	6	C	256.08	471.19
Value Added Product					
64436	MS1000/BD-ONLY.....	6	C	227.29	418.22
64435	MS1000/BU-ONLY.....	6	C	208.36	383.39

## Metal Halide

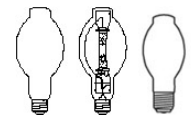
Compact Super METALARC®



Value Added Product					
64444	MS400/C/HOR/BT28.....	6	C	117.21	215.66
64443	MS400/HOR/BT28.....	6	C	104.96	193.12

## Metal Halide

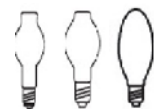
Super Saver METALARC®



Value Added Product					
64719	M150/SS/U/BT28.....	6	C	•	•
64656	MS360/C/SS/BU-HOR.....	6	B	• +	•
64655	MS360/SS/BU-HOR.....	6	B	• +	•
64738	MSP360/C/SS/BU-ONLY.....	6	C	• +	•
64737	MSP360/SS/BU-ONLY.....	6	C	• +	•
64850	M950/SS/U/BT56.....	6	B	•	•

## Metal Halide

METALARC® Ceramic (Pulse Start)



Value Added Product						
64862	MC70/U/MED/830.....	12	Ⓣ	C	•	•
64863	MC70/C/U/MED/830.....	12	Ⓣ	C	•	•
64909	MC70/U/MED/940.....	12	Ⓣ	C	•	•
64910	MC70/C/U/MED/940.....	12	Ⓣ	C	•	•
64864	MC100/U/MED/830.....	12	Ⓣ	C	•	•
64865	MC100/C/U/MED/830.....	12	Ⓣ	C	•	•
64911	MC100/U/MED/940.....	12	Ⓣ	C	•	•
64912	MC100/C/U/MED/940.....	12	Ⓣ	C	•	•
64918	MC100/U/ET23.5/942.....	20	Ⓣ	C	•	•
Value Added Product						
64866	MC150/U/MED/830.....	12	C	•	•	
64867	MC150/C/U/MED/830.....	12	C	•	•	
64913	MC150/U/MED/940.....	12	Ⓣ	C	•	•
64914	MC150/C/U/MED/940.....	12	Ⓣ	C	•	•
64915	MC150/U/ET23.5/942.....	20	Ⓣ	C	•	•

# SYLVANIA EXCLUDED LARGE LAMP PRODUCTS

Effective May 1, 2012

VENDOR ID. NO. DCI 046135 UPC 46135	ORDERING ABBREVIATION	STD CASE QTY	S T K	DIST STOCK COST	SUGG USER PRICE
OS Item No.					

METALARC® Ceramic (Pulse Start)

<i>Value Added Product</i>					
64866	MC150/U/MED/830	12	C	59.22	108.96
64867	MC150/C/U/MED/830	12	C	59.22	108.96
64913	MC150/U/MED/940	12	Ⓞ C	59.22	108.96
64914	MC150/C/U/MED/940	12	Ⓞ C	59.22	108.96
64915	MC150/U/ET23.5/942	20	Ⓞ C	67.07	123.41

## Metal Halide

METALARC® PRO-TECH® Ceramic



64840	MCP50/U/MED/830 PB	12	C	87.54	161.07
<i>Value Added Product</i>					
64849	MCP50/C/U/MED/830 PB	12	C	96.38	177.33
64739	MCP70/U/MED/830 PB	12	C	91.37	168.13
64740	MCP70/C/U/MED/830 PB	12	C	96.38	177.33
64193	MCP70/U/MED/940 PB	12	C	91.37	168.13
64194	MCP70/C/U/MED/940 PB	12	C	96.38	177.33
64743	MCP100/U/MED/830 PB	12	C	96.43	177.43
64744	MCP100/C/U/MED/830 PB	12	C	101.66	187.05
64322	MCP100/U/MED/940 PB	12	C	93.72	172.45
64315	MCP100/C/U/MED/940 PB	12	C	93.72	172.45
64741	MCP150/U/MED/830 PB	12	C	96.77	178.06
64742	MCP150/C/U/MED/830 PB	12	C	99.98	183.95
64260	MCP200/PS/BU-ONLY/940	6	Ⓞ C	107.61	198.00
<i>Value Added Product</i>					
64786	MCP250/PS/BU-ONLY/940 PB	6	C	135.34	249.02
64821	MCP250/C/PS/BU-ONLY/940 PB	6	C	130.63	240.37
64834	MCP320/PS/BU-ONLY/840/BT37 PB	6	C	138.24	254.36
64851	MCP320/C/PS/BU-ONLY/840/BT37 P	6	C	138.24	254.36

## Metal Halide

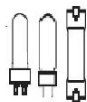
METALARC® Powerball® EL (Pulse Start)



64903	MCP24ELPAR30LN/U/828/FL30/ECO	6	C	137.60	253.19
64904	MCP24ELPAR30LN/U/828/FL40/ECO	6	C	137.60	253.19
<i>Value Added Product</i>					
64901	MCP24ELPAR30LN/U/828/NFL25/EC	6	C	137.60	253.19
64902	MCP24ELPAR30LN/U/828/SP10/EC	6	C	137.60	253.19

## Metal Halide

METALARC® Ceramic T, TC & TF (Pulse Start)



<i>Value Added Product</i>					
69043	MC15TF/U/GU6.5/830	12	Ⓞ C	192.24	353.73
68842	MC20TF/U/GU6.5/830	12	Ⓞ B	202.82	336.68
64882	MC20TC/U/G8.5/830	12	C	106.34	195.67
69044	MC39TF/U/GU6.5/930	12	Ⓞ C	192.24	353.73
64791	MC39TC/U/G8.5/830	12	C	108.18	199.05
64363	MC39T6/U/G12/830	12	C	113.20	208.30
64162	MC39T6/U/G12/930	12	C	123.82	227.83
<i>Value Added Product</i>					
64325	MC39T6/U/G12/940	12	C	109.30	201.12
64825	MC70TC/U/G8.5/930	12	C	123.18	226.65
64361	MC70T6/U/G12/830	12	C	130.19	239.54
64200	MC70T6/U/G12/930	12	C	130.19	239.54

Ⓞ Full Case Minimum Purchase Only  
 (#) Inner Pack Minimum Purchase

\* New Item  
 Item will be deleted when inventory is depleted

+ See 12-1 DSO+ Schedule for Net Prices and Ground Rules

VENDOR ID. NO. DCI 046135 UPC 46135	ORDERING ABBREVIATION	STD CASE QTY	S T K	DIST STOCK COST	SUGG USER PRICE
OS Item No.					

64338	MC70T6/U/G12/940	12	C	130.19	239.54
64793	MC70T6/DE/830	12	C	125.67	231.24
64160	MC100T6/U/G12/830	12	C	130.19	239.54
<i>Value Added Product</i>					
64359	MC150T7.5/G12/U/830	12	C	122.14	224.73
64337	MC150T7.5/U/G12/940	12	C	122.14	224.73
64794	MC150T7.5/DE/830	12	C	125.67	231.24

## Metal Halide

METALARC® Ceramic PAR (Pulse Start)



<i>Value Added Product</i>					
64860	MCP20PAR20/U/830/FL/ECO PB	12	C	101.69	187.11
64861	MC20PAR20/U/830/SP10/ECO PB	12	Ⓞ C	106.51	195.97
<i>Value Added Product</i>					
64859	MC20PAR20/U/830/SP/ECO PB	12	C	106.51	195.97
64878	MCP20PAR30LN/U/830/FL/ECO PB	6	C	110.76	203.80
64879	MCP20PAR30LN/U/830/SP/ECO PB	6	C	110.76	203.80
64896	MC39PAR20/U/940/FL	12	Ⓞ C	80.76	148.59
64895	MC39PAR20/U/940/SP	12	C	83.88	154.33
64826	MCP39PAR20/U/830/FL PB	12	B	105.51	175.14
64824	MCP39PAR20/U/830/SPPB	12	B	100.01	166.01
64898	MCP39PAR30LN/U/940/FL/ECO	6	B	104.02	172.67
64897	MC39PAR30LN/U/940/SP/ECO	6	B	104.02	172.67
64885	MCP39PAR30LN/U/830/VWFL/ECO	6	B	104.76	173.90
<i>Value Added Product</i>					
64881	MCP39PAR30LN/U/830/FL/ECO PB	6	B	104.02	172.67
64880	MCP39PAR30LN/U/830/SP/ECO PB	6	B	104.02	172.67
64224	MCP70PAR30LN/U/940/FL/ECO	6	B	80.76	134.05
64222	MC70PAR30LN/U/940/SP/ECO	6	B	80.76	134.05
64202	MC70PAR30LN/U/930/FL/ECO PB	6	B	106.51	176.80
64201	MC70PAR30LN/U/930/SP/ECO PB	6	B	106.51	176.80
64230	MC70PAR30LN/U/930/VWFL/ECO	6	Ⓞ B	178.17	295.77
64750	MCP70PAR38/U/FL/830/ECO PB	6	C	107.04	196.95
64749	MCP70PAR38/U/SP/830/ECO PB	6	C	107.04	196.95
64751	MCP70PAR38/U/VWFL/830/ECO PB	6	C	107.04	196.95
64753	MCP100PAR38/U/FL/830/ECO PB	6	C	107.04	196.95
64752	MCP100PAR38/U/SP/830/ECO PB	6	C	107.04	196.95
64754	MCP100PAR38/U/VWFL/830/ECO P	6	C	107.04	196.95
64842	MCP150/PAR38/U/830/FL/ECO PB	6	C	107.61	198.00
64841	MCP150/PAR38/U/830/SP/ECO PB	6	C	107.61	198.00
64843	MC150/PAR38/U/830/VWFL/ECO P	6	C	107.61	198.00

## Metal Halide

Designer METALARC® (Pulse Start)



<i>Value Added Product</i>					
64621	MPD70/C/U/MED/840	20	C	104.29	191.90
64625	MPD70/U/MED/840	20	C	101.13	186.08
64433	MPD100/C/U/MED/840	20	C	104.35	192.01
64426	MPD100/U/MED/840	20	C	92.71	170.58
64425	MPD150/C/U/MED/840	20	C	101.83	187.36
64403	MPD150/U/MED/840	20	C	96.40	177.37